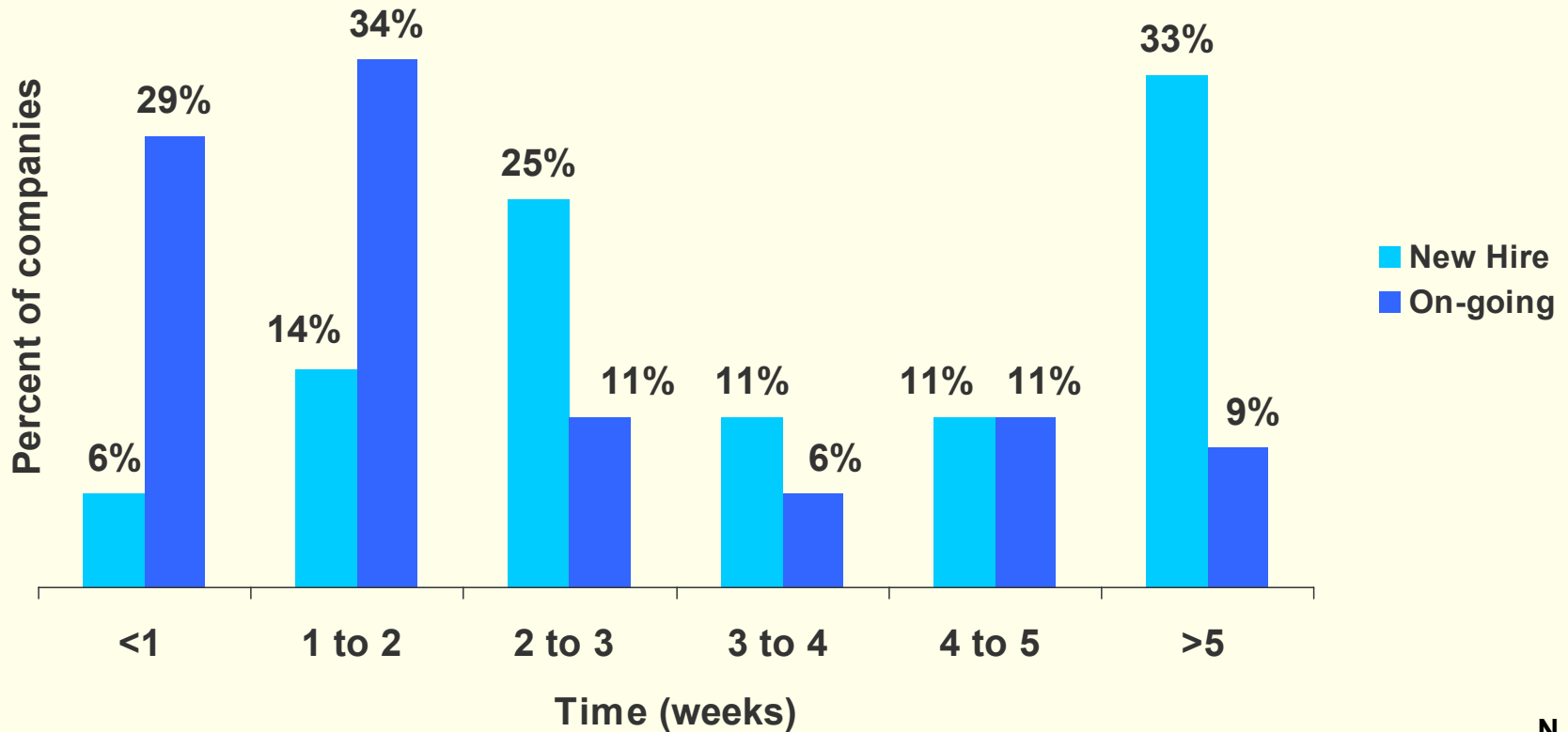


# Total Formal Training

*Most companies provide 2-5+ weeks of training to their new hires. The amount of on-going training is influenced by the ability of a sales agent to receive desktop learning.*

How much total formal training do your sales agents receive each year?



N = 36

N = 8